

# Adverts that move people – for customers on the move.

Drive your campaign forward with VBZ TrafficMedia in VBZ vehicles.

Ein Unternehmen der Stadt Zürich

Transport advertising chieves the highest acceptance.

More information on page 5.



# Your message reaches a large target audience.



For adverts to have an impact, they've first got to be seen. That's easily achieved on VBZ trams and buses, where your message will reach more than 930'000 passengers every working day. And in an environment close to where people

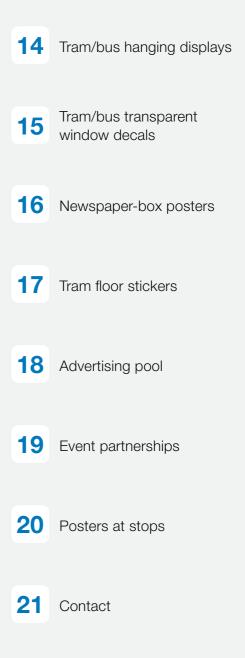
actually make their purchases. In short, opting for a campaign on and in VBZ vehicles is a particularly promising advertising strategy.

Its extensive reach is just one good reason among many: from A for 'attention' through to Z for 'Zurich-wide', there are many reasons to pick VBZ. Talk to our skilled advisers about your needs; we'd be more than happy to help.

Alija Idriz Head of Commercialisation

# Our stops, your campaign.





All the advertising types, formats, prices and technical details are listed at www.vbz.ch/trafficmedia Top scores for reach and efficiency

# The people of Zurich are ready to see your campaign.

Advertising goes down particularly well with affluent passengers aged 35 to 55+. There are lots of other good reasons for advertising on or in trams and buses (see on the right page).

Displaying your adverts within our vehicles means you benefit from the widespread acceptance enjoyed by VBZ. This important aspect is once again confirmed in the latest study on advertising awareness. Vehicle advertising achieves maximum acceptance, lending your presence greater recognition and credibility. We would be more than happy to provide survey results relevant to you just ask us.



Zurich is a major city, with more than 930'000 passengers a day (Monday to Friday).

Vehicle advertising is well-received, with



of people either liking it or not being bothered by it.

We regularly assess the advertising effectiveness of transport advertising. Sources: VBZ TrafficMedia's 2022 advertising impact study, VBZ passenger figures, survey of the population of the City of Zurich.

## An efficient tool: e.g. just CHF per 1'000 contacts (with 800 hanging displays for 1 week).



of all Zurich residents travel with us at least once a week.

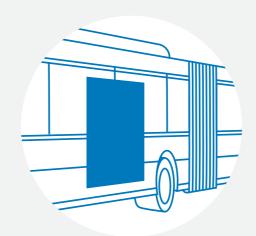
### Your options at a glance

# Showcase for advertising.

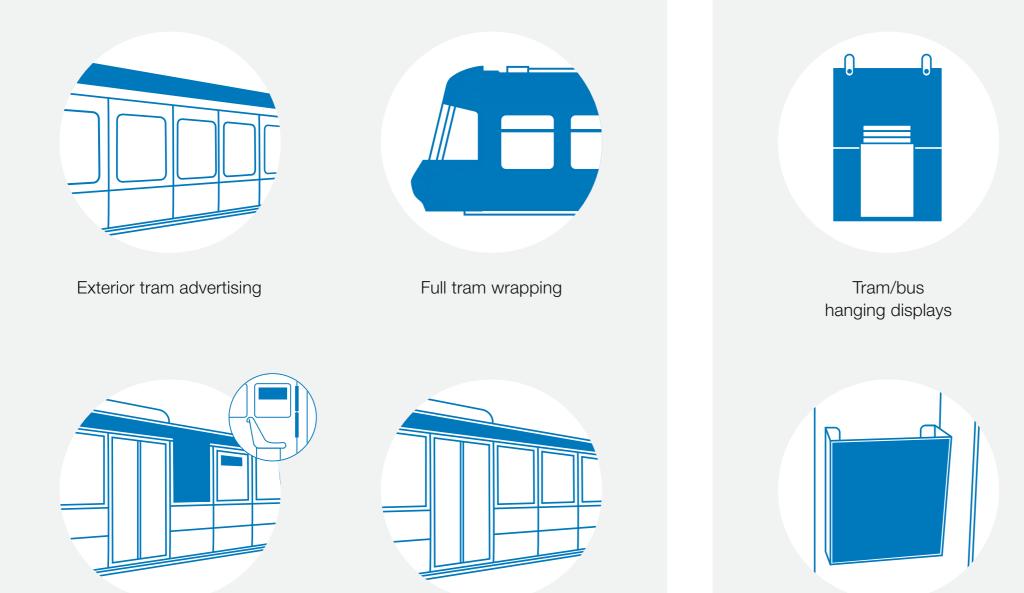
We can offer you an array of tried-and-trusted forms of advertising – in, on and around our vehicles. Simply choose the advertising type that best fits your message.

### Production

All prices are exclusive of production costs and VAT, which must be paid by the client. VBZ TrafficMedia will be happy to assist with finding qualified producers, on request.



Bus side advertising



Full tram advertising

Bus side advertising

Newspaper-box posters



Bus back advertising



Tram/bus transparent window decals



Floor stickers

Exterior tram advertising

# Keep your message on track.

Exterior tram advertising is the perfect tool to attract the attention of Zurich's residents in no time at all. Boost efficiency with moving posters on the side of the vehicle.



### Applicability/impact

Image building

### Increased recognition

- Local presence
- High recall rates
- Popular among Zurich residents

### Offer/prices

- Various sizes available depending on the type of tram, from small to whole-vehicle adverts
- On both sides of the vehicle
- Moving posters on both sides can be booked in conjunction with rooftop advertising
- X-Large formats from Cobra and Flexity with more advertising space
- Can be booked for 3 months or more

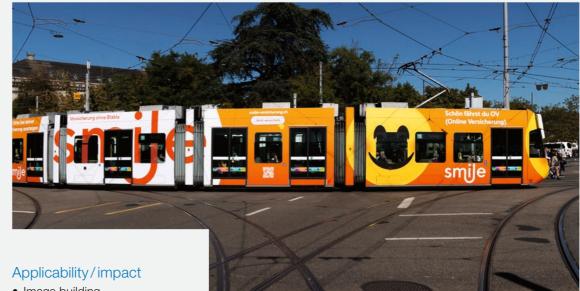
Product	3 months	6 months	12 months
Cobra (various sizes)	from 4'900	from 7'750	from 11'950
Cobra with moving posters (various sizes)	from 11'550	from 20'200	from 34'200
Cobra X-Large with or without moving poster	from 13'500	from 21'800	from 33'300
Flexity X-Large with or without moving poster	from 15'550	from 25'100.–	from 38'300.–



### Full tram wrapping

# Think outside the box.

Want to make a big impression? Exclusively available on seven Cobra and Flexity trams, passers-by and passengers alike can't help but notice them. They catch the attention of users, particularly young people.



- Image building
- Increased recognition
- Local presence Sales promotion
- inside the tram Direct communication
- with target audience
- Exclusive presence
- Striking

### Product

Flexity full wrap



### Offer/prices

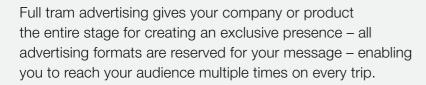
• A tram exclusively for you: use all the advertising options within the tram in addition to the exterior advert

• maximum of seven fully wrapped trams are on the move at any one time • Can be booked for 3 months or more

3 months	6 months	12 months
175'000	280'000	480'000
185'000	295'000	520'000

### Full tram advertising

# All-in-one presence.





### Applicability/impact

- Image building
- Increased recognition
- Local presence
- Sales promotion inside the tram
- Direct communication with the target audience
- Exclusive presence

### Offer/prices

- All interior and exterior advertising formats reserved for a single company:
- Rooftop advertising with moving poster
- (Cobra and Flexity offer X-large formats)
- Hanging displays
- Transparent window decals
- Newspaper-box posters (in Cobra)
- Further interior options
- Can be booked for two months or more

Product	3 months	6 months	12 months
Flexity	59'000	85'500.–	136'000
Cobra	55'500.–	80'000	128'500



### Trolleybus rooftop advertising

# The sky's the limit.

Adverts on trolleybuses leave a lasting impression. And to attract even greater attention, combine rooftop advertising with moving posters on the sides of the vehicle.

# Offer/prices

### Applicability/impact

- Increased recognition
- Local presence
- High impact
- Striking

### Product

Trolleybus/double-articulated trolleybus

- Trolleybus/double-articulated
- trolleybus with moving posters Double-articulated trolleybus X-Large
- Double-articulated trolleybus X-Large with moving poster





- On both sides of the vehicle
- Can be combined with moving posters
- Can be booked for 3 months or more

3 months	6 months	12 months
from 2'250	from 3'820	from 5'580
from 6'050	from 11'320	from 20'080
4'910.–	8'080	12'040
8'110.–	14'380.–	25'440.–

### Bus side advertising

# More than a sideshow.

Reach people in Zurich's most high-traffic neighbourhoods with F12- and F200-format posters on the sides of buses.



### Applicability/impact

Increased recognition

### Offer/prices

- Local presence
- High impact
- Striking

- 1 F200 or F12 road-facing poster
- Poster content can be implemented without modification
- Can be booked for 2 weeks or more

Product	2 weeks	4 weeks	6 weeks	Additional week
F200	860	1'620.–	2'380	380
F12	1'040.–	1'900.–	2'760	430



Bus back advertising

# We've got your back.

Stay front and centre with bus back advertising! Your message will achieve maximum reach among both drivers and pedestrians. We offer a range of formats so that you can vary your presence based on your needs.



- High impact
- Striking

### Offer/prices

- F200 back and Midi24 back
- Midi24 for 2 weeks or more

Product	3 months	6 months	12 months
Partial back	from 3'280	from 5'730	from 8'040
Full back	from 5'750	from 10'050	from 14'100
Product	2 weeks	4 weeks	6 weeks
F200 back	880	1'300.–	1'720.–
Midi24 back	1'690.–	2'410	3'130.–



• Various format options: partial back, full back,

- Partial/full back can be booked for 1 month or more; F200 and

### Hanging displays on trams and buses

# Hang out with us!

A welcome change for passengers. With or without a dispenser, hanging displays are often the last push before a customer makes a purchase. More than 60% recognition can be achieved, even with a short, high-coverage campaign.

### Applicability/impact

- Sales promotion
- Increased recognition
- Direct communication with target audience
- Generate responses (dispensers)
- Catalyst for city shoppers

### Offer/prices

- On trams and buses
- With or without dispensers
- Book 500 or more units to be present in every vehicle
- Can be booked for 1 week or more
- Start dates: Mondays, Tuesdays or Thursdays



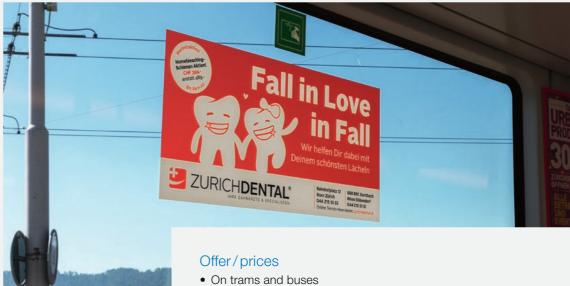
Product	Coverage	2 weeks	4 weeks	6 weeks
200 Hanging display	200 units	4'360.–	6'680.–	9'000.–
without dispenser	400 units	8'720.–	13'360.–	18'000
Hanging display	200 units	5'440.–	8'080.–	10'720.–
with dispenser	400 units	10'880.–	16'160.–	21'440



Transparent window decals on trams and buses

# The benefits are crystal-clear.

Make sure your message sticks in our passengers' minds. Perfect for advertising an event, for example, or for long-term promotions. The premium option gives you maximum exposure near the door.



### Applicability/impact

- Increased recognition
- Promotion
- Sales promotion
- Events
- Catalyst for sales

Product	Coverage
Transparent window decals	200 units
	400 units
Premium	200 units
transparent window decals	400 units



- New: transparent window decals positioned
- in the prominent premium location by
- the door/entrance enjoy maximum exposure
- Can be booked for 1 month or more
- Start dates: Wednesdays or Fridays

1 month	2 months	3 months
10'200.–	13'800.–	17'400.–
20'400	27'600.–	34'800.–
11'600.–	15'600.–	19'600.–
23'200	31'200.–	39'200.–

### Newspaper-box posters

# Take-away promotion.

Newspaper boxes are much more than just somewhere to put your newspaper after you've read it. They are the focal point for getting your message across to people who are particularly receptive to information.



### Applicability/impact

or return a newspaper

Messages with news value

### Offer/prices On tram Cobra

- High exposure when people take Can be booked for
  - 1 month or more

Product	Coverage	6 months	12 months
Newspaper-box	200 units	18'000	34'920
posters	300 units	27'000	52'380.–



### Tram floor stickers

# For ideas that stick.

These adverts may be on the floor, but their impact is sky-high. Why? Because our passengers really do watch where they're going. Take advantage of this effect for maximum exposure.



- Guerrilla campaigns
- Promotions
- Surprising
- Striking

### Produc

### Articulati

Door are



### Offer/prices

• In the articulation or in the door area • Two or four stickers per vehicle

• Can be booked for 1 month or more

ot	1 month
ion (Cobra)	1'800.–
ea (Cobra)	from 1'200

### Advertising pool

# Cross-border traffic.

Our advertising pool puts your advertising on vehicles in the Limmat Valley and Upper Glatt Valley, or on the Forchbahn, for a positive impression across the region. Available as hanging displays, rooftop or bus back advertising.

Roof and bus back advertising

Combo advertising pool offer Hanging displays in VBZ vehicles, t Forchbahn. Various combinations v	discourse
Product	Can be booked for 1 week or more
Hanging displays with or without dispenser	from 2'700.–

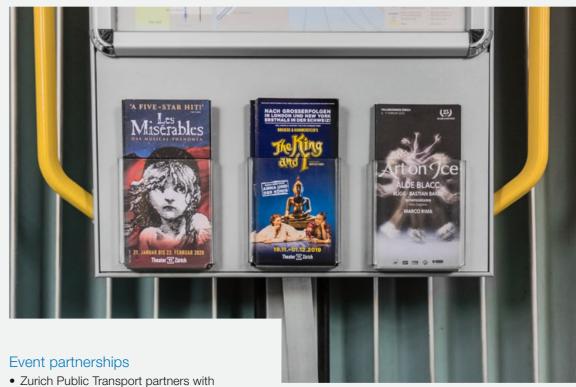
on buses in the Upper Glatt Valley an	Id Limmat Valley
Product	Bus back advertising can be booked for 4 weeks or more
Roof and bus back advertising	from 1'380
Hanging displays in buses in the Limmat Valley	LIMMAT BUS 🕮
Product	Can be booked for 1 week or more, 30 or 60 units
With or without dispensers	from 690.–
Hanging displays on the Forchbahn	FB
Product	Can be booked for 1 week or more, 10 to 40 units
With or without dispensers	from 350.–



Everything you need for your event

# We would be happy to arrange a partnership with you.

VBZ will help make your event a truly memorable experience. We offer support - from the event's transport concept through to the integration of ZVV tickets into the event ticket and timetable communication at the event, all the way to publicity.



- a variety of events in the city of Zurich. Event partnerships can include the following:
- Integration of ZVV tickets to and from the event into the event ticket
- Advertising for your event on public transport (on the inside or outside of vehicles, exclusive advertising formats for event organisers)
- Comprehensive transport concept for your event (additional vehicles, special routes, shuttle buses)
- Timetable communication on site and while guests are travelling
- Single point of contact for all services



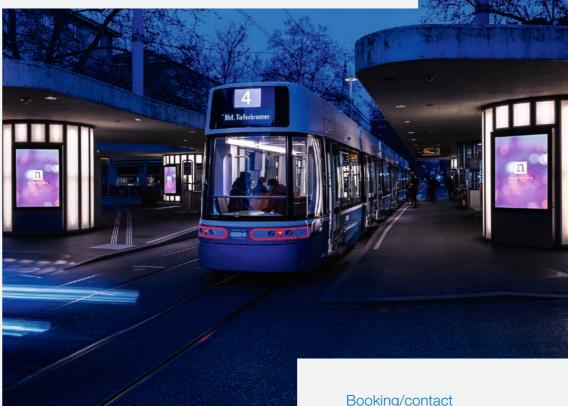
### Special tickets

Special ZVV tickets are available as combination tickets - covering both entry to and transport to and from conferences or private events – or as a promotional give-away, an environmentally friendly alternative to a courtesy vehicle or as part of customer service (e.g. for garages or insurance companies).

Posters at stops

# Waiting time is viewing time.

With over 1'200 analogue and digital poster sites at tram stops along the VBZ Zurich lines, you have the opportunity to speak directly to your target group. Our partner Neo Advertising will be happy to help you plan your campaign and make you an attractive offer.



Advertising at tram stops is seen by everyone who passes by and is highly effective. Use Zurich's public transport system for your poster campaign and get your message across to everyone who catches the tram at the stops along the VBZ Zurich line.

Thanks to a huge range of sociodemographic criteria, you can speak directly to the target group you want to reach at over 1'200 poster sites. Our partner Neo Advertising will be happy to help you plan your next successful poster campaign – analogue or digital, at single stops or along the entire line.



Neo Advertising SA c/o Goldbach Group Seestrasse 39 8700 Küsnacht Goldbach

Tel. +41 43 818 59 55 zurich@neoadvertising.com www.neoadvertising.com

> Book an exclusive company outing with tram or bus: extrafahrten.vbz.ch

# Campaign planning made easy.

Calculate your campaign costs online at VBZ. Select the types of advertising you require and enter the advertising runtime to get a clear idea of what budget you will need.

### All the advice you need.

Our experienced team would be more than happy to guide you through your options for advertising with VBZ, assist you with technical issues and help you with your particular requirements.

# Directions.

Haltestelle Bahnhof Altstetten  $\bigcirc$ 

### **Delivery address**

VBZ TrafficMedia depot Luggwegstrasse 67 8048 Zurich

### Deliveries

Monday to Thursday, 7:30 am to 3:30 pm Friday, 7:00 am to 3:30 pm

### Contact

vbz.ch/trafficmedia trafficmedia@vbz.ch Telephone: +41 44 411 47 00

www.vbz.ch/trafficmedia

- Click on "Exterior advertising" or "Interior advertising"
- Select the type of advertising
- Enter the amount and runtime under "My campaign"

